



NADAguides Value Report 12/30/2018

2014 Phaeton M-42LH Freightliner 450hp

Values

	Suggested List Price	Low Retail	Average Retail
Base Price	\$365,372	\$182,000	\$219,250
Options (Change)			
Hydronic Heating System		\$5,810	\$7,000
Central Vacuum Cleaner		\$130	\$160
Dishwasher		\$295	\$355
Stackable Washer/Dryer		\$1,160	\$1,400
Satellite System - In Motion		\$1,410	\$1,700
Cabinetry Upgrade (Luxury)		\$1,080	\$1,300
Fireplace		\$90	\$110
GPS Navigation System		\$2,250	\$2,710
Slide Out Tray-Full Pass Through		\$590	\$710
Spot Light (Remote)		\$140	\$170
Storm Windows (All)		\$210	\$250
Total Price	\$365,372	\$195,165	\$235,115

Value Type Definitions

Suggested List — The value listed reflects the approximate price of the unit when it is brand new. The prices listed are furnished by the manufacturer and are assumed to be correct. The list price does not include freight charges.

Low Retail Value — A low retail unit may have extensive wear and tear. Body parts may have dents and blemishes. The buyer can expect to invest in cosmetic and/or mechanical work. This vehicle should be in safe running order. Low retail vehicles usually are not found on dealer lots. **Low retail is not a trade-in value.**

Average Retail Value — An average retail vehicle should be clean and without glaring defects. Tires and glass should be in good condition. The paint should match and have a good finish. The interior should have wear in relation to the age of the vehicle. Carpet and seat upholstery should be clean, and all power options should work. The mileage should be within the acceptable range for the model year.

An Average Retail vehicle on a dealer lot may include a limited warranty or guarantee, and possibly a current safety and/or emission inspection (where applicable).

Note: Vehicles/Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown.